## 16 February 2015

Sub: Explanation of the Company's performance for 3-month period ended 31 December 2014

To: President

The Stock Exchange of Thailand

Encl: 1 set of report and consolidated financial statements for 3-month period ended 31 December 2014

Thai Rayon Public Company Limited ("the Company") would like to explain its consolidated financial statements for 3-month period ended 31 December 2014 in comparison with for 3-month period ended 31 December 2013. The details of financial statements are set out in the attached note.

## 1. Consolidated income statements for three-month period ended 31 December 2014 in comparison with for the three-month period ended 31 December 2013

Net loss for 3-month period ended 31 December 2014 was Baht 453 Million compared to net loss of Baht 384 Million of last year, an increase of Baht 69 Million or 18%. The significant changes are as follows.

- Sales revenues increased by 90% or Baht 1,715 Million mainly due to increase in sales of the Company by 1,603 Million or 472% as there was lower sales for the Company in the same period of previous year due to strike.
- 2) Gains on exchange increased by 112% or Baht 14 Million due to increase in exchange gain in subsidiary by Baht 7 Million and reduction in loss in the Company by Baht 6 Million as compared to same period of previous year.
- 3) Dividend income increased by 100% or Baht 4 Million due to receipt of dividend on investment in available for sale which was not there in same period of previous year.
- 4) Cost of sales increased by 80% or Baht 1,587 Million mainly due to higher sales by Baht 1,603 Million or 472% in the Company as compared to same period of previous year which sales and production was lower due to strike.
- 5) Unallocated production overhead cost incurred during plant shutdown decreased by 100% or Baht 188 Million as the Company resumed its normal production and sales in this quarter.
- 6) Selling expenses increased by 36% or Baht 86 Million mainly due to higher sales by Baht 1,603 Million or 472% in the Company as compared to same period of previous year which sales and production was lower due to strike.

- 7) Administrative expenses decreased by 32% or Baht 57 Million mainly due to receipt of grant by a subsidiary.
- 8) Share of loss from investments in associated companies under equity method increased by 536% or Baht 245 Million compared to same period of previous year mainly due to poor performance of the associates companies.
- 9) Finance cost increased by 55% or Baht 11 Million mainly due to interest on loans taken by the Company and its subsidiary.
- 10) Income tax income decreased by 61% or Baht 44 Million due to lower loss in the Company during the current period compared to same period of previous year.
- 11) Losses on change in value of available-for-sale investments increased by 227% or Baht 80 Million due to change in market price.
- 12) Exchange differences on translation of financial statements in foreign currency decreased by 262% or Baht 344 Million due to strengthening of Baht.
- 13) Income tax effect decreased by 227% or Baht 16 Million due to loss on translation of financial statement from strengthening of Baht.

As per reasons mentioned above, the loss per share for 3-month period ended 31 December 2014 is Baht 2.25 compared to loss per share of Baht 1.90 of last year.

## 2. <u>Statements of financial position as of 31 December 2014 in comparison with as of 31 March</u> 2014

The major changes are as below:

- 1) Current investments increased by 31% or Baht 261 Million mainly due to increase in short term loans from financial institutions by the Company.
- 2) Other current assets increased by 373% or Baht 202 Million mainly due to increase in VAT input receivables in the Company.
- 3) Intangible assets decreased by 36% or Baht 3 Million due to amortization.
- 4) Deferred tax assets increased by 100% or Baht 160 Million mainly due to deferred tax on losses in the Company.
- 5) Short-term loans from financial institutions increased by 57% or Baht 1,467 Million due to increase in working capital loans.
- 6) Trade and other payables decreased by 21% or Baht 256 Million mainly due to reduction in payables of a subsidiary company.
- 7) Other current liabilities decreased by 21% or Baht 19 Million due to less advance from customers and reduced forward cover liability in the Company.

8) Long-term loan increased by 94% or Baht 407 Million due to additional loan taken by a subsidiary during the period.

9) Other components of shareholders' equity decreased by 122% or Baht 355 Million mainly due to effect of change in value of securities available for sale and effect of translation adjustment on financial statements of associated companies.

10) Non-controlling interest of the subsidiary decreased by 333% or Baht 125 Million due to reduction in equity value of subsidiary.

Shareholders' equity as of 31 December 2014 amounted to Baht 17,705 Million, decreased by 8% or Baht 1,535 Million compared to as of 31 March 2014 mainly due to reasons explained above.

Please be informed accordingly.

Yours faithfully,

Mr. Pramod Khandelwal VP (Finance & Commercial)

CC: Listed Company Department
The Securities and Exchange Commission